



Pharmacy + Medical Benefits = Better Care for Less

Full-service pharmacy benefits management to keep your employees healthy and your costs low

Your company and your employees are counting on you

You want to make sure your employees get the medications they need. And you have to protect your company's bottom line. HAP can help you do both.

Prescription drugs are the fastest rising health care cost. They now exceed inpatient hospital costs and they're still growing.

HAP combines comprehensive medical and full-service pharmacy coverage. The result is affordable plans with coordinated medical and pharmacy benefits. Coordinated care means better patient outcomes and lower costs.

Best-in-class pharmacy benefits

HAP's pharmacy program manages appropriate medication use through our:

- Formulary management. Over 92 percent of our claims are for generic drugs, compared to the national pharmacy benefit manager average of 85 percent.
- Specialty drug program. Our specialty drug management program is a high touch program based on protocols developed in collaboration with recognized expert physicians and dedicated health system trained pharmacists to achieve optimal outcomes.
- Cost management. We keep overall costs in line while still covering more expensive therapies for members who need them.

Easy administration

Managing health care takes enough of your time. We can help you streamline the process through:

- Integrated pharmacy and medical management. Avoid medical versus pharmacy coverage issues and cost shifts that can happen with a third-party benefits manager.
- Simplified medical and pharmacy administration with a single vendor.
- Extra protection with stop-loss insurance.

Better care, for less

Ultimately, health insurance is about making sure your work force stays healthy. And well-coordinated pharmacy and medical programs give our care coordinators a complete picture of procedures, services and medications. This means your employees get better care. It's a win-win that keeps people healthy and productive and keeps your health care costs down.



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